



## CAPABILITY STATEMENT

Dummers Consultants LLC (DCL) provides strategic consulting technology and managed services to commercial, not for profit and government organizations. We deliver innovative, scalable solutions that help government and commercial clients modernize operations, enhance workforce performance, and strengthen cybersecurity readiness.

DCL leverages the **T.I.M.E. framework—Technology, Integration, Management, and Expertise**—to deliver measurable business outcomes. Our services align people, processes, and technologies to maximize performance in today's rapidly evolving digital and AI-driven environments.

As a Small Business with SDVOSB and VA/MD veteran certifications, DCL is committed to excellence and creating innovative and flexible solutions for our clients.

### DIFFERENTIATORS

What sets DCL apart from the competition?

- **Certified Experts – Multidisciplinary specialists in IT, security, and management consulting**
- **End-to-End Delivery – Strategy, implementation, and sustainment under one partner**
- **Agile and Scalable Workforce – Rapid deployment with nationwide reach**

### CORE CAPABILITIES

Our business professionals and technology experts analyze, research, design, and implement solutions in the areas of:

### CONSULTING – TECHNOLOGY – MANAGED SERVICES

**CONSULTING** – Our consulting services focus on integrated solutions designed to enhance the performance of your business. We review client challenges and implement strategies to help you improve business performance to stay ahead of the competition and better serve your customers. Our services include:

- **Business Strategy & Transformation**
- **Project Management / Facilitation**
- **Training and Development**
- **Scaled Agile Framework (SAFe) (SSM/POPM)**

**TECHNOLOGY** - We evaluate “As-is” business processes to develop solutions to our client’s human capital and technology challenges. Our “T.I.M.E” management strategy is achieved through human integrated systems evaluations through:

- **AI PC Enablement and Workforce Modernization-** Deploying HP Copilot+ and EliteBook AI PCs for secure, on-device AI performance and productivity gains.
- **Security Advisory & Risk Management**
- **ERP and COTS Integration**
- **Business Process Automation and Analytics**

**MANAGED SERVICES** - Many organizations choose to focus on their core strengths and outsource certain business processes. Our team of experienced consultants can help in the following areas:

- **Workforce Computing & Collaboration Support**
- **Business Process Outsourcing**
- **Data & Application Outsourcing**
- **Database / Records Management**
- **Administrative Support Services**

### Federal Certification

- Disabled Veteran Owned Small Business (SDVOSB)
- Small Disadvantaged Business (SDB)
- Minority Business Enterprise (MBE)

### Contract Vehicles

Navy Seaport-e - N00178-16-D-8703  
ARIBA  
Commonwealth of Virginia (eVA)  
SAM.gov

### State Certifications

District of Columbia

- WMATA

Maryland

- GOSBA – VSBE and SBR

Virginia

- DSBSD – SDB / MBE / DBE
- VA – Veteran Owned Business
- VA - SWaM

### Local Government

- Prince William County – SDB

### Non-Government

- Society for Human Resource Management (SHRM)
- The Armed Forces Communications and Electronics Association (AFCEA)
- Association of the United States Army (AUSA)
- Veterans Small Business Forum
- Veterans Institute for Procurement (VIP)



INNOVATIVE SOLUTIONS FOR YOUR BUSINESS NEEDS

[WWW.DUMMARSCONSULTANTS.COM](http://WWW.DUMMARSCONSULTANTS.COM) / PH: (703) 405-4965

ACCEPTS CREDIT AND PURCHASE CARDS



## CAPABILITY STATEMENT

### MAJOR CLIENTS

#### Commercial

Professional Services, INC  
Francine's Care Services  
H. Osborne INC  
Gemini Financial Services

#### Government

Department of the Army  
Department of Health and Human Services  
Virginia State University  
Department of the Navy (Navy Seaport-E)

### Partners / Authorized Reseller



### North American Industry Classification System (NAICS)

- 541330 - Engineering Services
- 541512 - Computer Systems Design Services
- 541519 - Other Computer Related Services
- 541611 - Management and General Management Consulting
- 541618 - Other Management Consulting Services
- 541990 - Other Professional, Scientific and Technical Services
- 561110 - Office Administrative Services
- 561311 - Employment Placement Agencies
- 561320 - Temporary Help Services
- 561920 - Convention and Trade Show Organizers
- 611430 - Professional and Management Development Training

### General Information

**Registered Company Name:** Dummers Consultants LLC  
**DBA:** DCL Management & Technology  
**Year Incorporated:** September 2014  
**State of Incorporation:** Virginia  
**Corporation Type:** Limited Liability Corp

**JEROME D. DUMMARS SR, CEO**  
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